



HALF YEARLY REPORT  
For the Period Ended  
31 December 2014

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**BERGER**  
Trusted Worldwide

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## Company Information

### **Board of Directors**

Mr. Maqbool H. H. Rahimtoola - Chairman  
Dr. Mahmood Ahmad - Chief Executive  
Mr. Hamid Masood Sohail  
Mr. Muhammad Naseem  
Mr. Ilyas Sharif  
Mr. Shahzad M. Husain  
Mr. Zafar A. Osmani

### **Audit Committee**

Mr. Hamid Masood Sohail - Chairman  
Mr. Maqbool H. H. Rahimtoola  
Mr. Muhammad Naseem

### **Human Resource Committee**

Mr. Zafar A. Osmani - Chairman  
Dr. Mahmood Ahmad  
Mr. Shahzad M. Husain

### **CFO & Company Secretary**

Mr. Abdul Wahid Qureshi

### **Bankers**

Al-Barka Bank Limited  
Bank Al-Habib Limited  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
JS Bank Limited  
MCB Bank Limited  
Summit Bank Limited  
United Bank Limited

### **Auditors**

KPMG Taseer Hadi & Co.  
Chartered Accountants

### **Solicitors**

Surr ridge & Beecheno

### **Company Registrar**

THK Associates Private Limited

### **Registered Office**

36, Industrial Estate Kot Lakhpat,  
Lahore

## Directors' Review

The directors of your Company are pleased to present their review along with the unaudited financial statements of the Company for the six months ended 31 December 2014.

During the period under review the political environment and the law and order situation of the country continued to deteriorate; thus adding further strain on the business climate. Decrease in world oil prices and stability in dollar/ rupee parity would however favor our efforts to reduce production costs. Despite various challenges, it is satisfying to report that after Tax Profit has grown by 41% as compared with same period last year; EPS rose from Rs 1.49 to Rs. 2.10.

### Operational Results

The financial results for the six months ended are summarized below:

	July to December 2014	July to December 2013
<b>Rs in '000</b>		
Sales	2,070,909	2,057,317
Net Profit Before Tax	60,350	51,516
Taxation	(22,167)	(24,469)
Net Profit After Tax	38,183	27,047
EPS in Rupees	2.10	1.49

### Future Outlook

The informal sector of the industry through tax evasion and other unfair means, depriving formal sector from a level play field. Despite of tough competition, yet we continue to have an optimistic outlook for the business with a firm resolve to achieve sustainable and profitable growth. The Government is determined to take adequate measures to tackle the political and economic challenges effectively and thus we expect more conducive business conditions. Maintaining quality and product diversification continues to receive our attention and we expect to achieve increase in sales and profit over balance half of the year.

Directors acknowledge with appreciation the efforts of the employees and the support your company received from our valued customers.

On behalf of the Board

Karachi  
Dated: 23 February 2015

**Dr. Mahmood Ahmad**  
Chief Executive

## Independent Auditor's Report on Review of Condensed Interim Financial Information to the Members

### Introduction

We have reviewed the accompanying condensed interim unconsolidated balance sheet of **Berger Paints Pakistan Limited** ("the Company") as at 31 December 2014 and the related condensed interim unconsolidated profit and loss account, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated cash flow statement, condensed interim unconsolidated statement of changes in equity and notes to the condensed interim unconsolidated financial information for the six-months period then ended (here-in-after referred to as "condensed interim unconsolidated financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim unconsolidated financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

The figures for the quarters ended 31 December 2014 and 31 December 2013 in the condensed interim unconsolidated profit and loss account and condensed interim unconsolidated statement of comprehensive income have not been reviewed and we do not express a conclusion thereon.

Lahore  
Date: 23 February 2015

KPMG Taseer Hadi & Co.  
Chartered Accountants  
(Bilal Ali)

## Condensed Interim Unconsolidated Balance Sheet (Un-audited)

As on 31 December 2014

		(Un-audited) 31 December 2014 (Rupees in thousand)	(Audited) 30 June 2014
<b>Non current assets</b>			
Property, plant and equipment	5	592,789	579,585
Intangibles		47,372	49,677
Investments		13,904	12,810
Long term loans		29,818	22,731
Long term deposits		17,609	17,196
Deferred taxation		162,100	156,457
		863,592	838,456
<b>Current assets</b>			
Stores and spares		3,763	6,288
Stock in trade	6	824,037	810,836
Trade debts		991,488	1,083,418
Loans and advances		45,612	63,528
Trade deposits and short term prepayments		14,295	10,857
Other receivables		59,747	48,734
Taxation - net		144,582	115,023
Cash and bank balances	7	271,037	255,010
		2,354,561	2,393,694
<b>Total assets</b>		<b>3,218,153</b>	<b>3,232,150</b>
<b>Share capital and reserves</b>			
Authorized share capital 25,000,000 (June 2014: 25,000,000) ordinary shares of Rs. 10 each		250,000	250,000
18,186,409 (June 2014 : 18,186,409) ordinary shares of Rs. 10/- each		181,864	181,864
Reserves		407,123	385,317
		588,987	567,181
<b>Surplus on revaluation of fixed assets - net of tax</b>		184,162	184,878
<b>Non-current liabilities</b>			
Long term financing	8	94,750	147,550
Staff retirement benefits		63,242	54,535
Liabilities against assets subject to finance lease		2,403	4,006
		160,395	206,091
<b>Current liabilities</b>			
Trade and other payables		902,617	930,528
Current maturity of long term financing	8	105,600	105,600
Current maturity of liabilities against assets subject to finance lease		2,066	1,584
Accrued Finance cost		39,267	40,164
Short term borrowings		1,235,059	1,196,124
		2,284,609	2,274,000
<b>Contingencies and commitments</b>	9		
<b>Total equity and liabilities</b>		<b>3,218,153</b>	<b>3,232,150</b>

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

Chief Financial Officer

Chief Executive

Director

## Condensed Interim Unconsolidated Profit and Loss Account (Un-Audited)

For the Period Ended 31 December 2014

	For the half year ended		For the quarter ended	
	31 December 2014	31 December 2013	31 December 2014	31 December 2013
----- (Rupees in thousand) -----				
Sales - net	2,070,909	2,057,317	1,170,077	1,035,663
Cost of sales	(1,532,485)	(1,521,603)	(844,640)	(750,070)
<b>Gross profit</b>	538,424	535,714	325,437	285,593
Distribution expenses	(308,610)	(340,098)	(177,553)	(194,711)
Administrative expenses	(104,584)	(80,204)	(46,989)	(38,962)
	(413,194)	(420,302)	(224,542)	(233,673)
<b>Operating profit</b>	125,230	115,412	100,895	51,920
<b>Other operating income</b>	21,370	16,998	15,225	13,681
	146,600	132,410	116,120	65,601
Finance cost	(81,836)	(76,793)	(41,362)	(41,069)
Other operating expenses	(4,414)	(4,101)	(4,414)	(412)
	(86,250)	(80,894)	(45,776)	(41,481)
<b>Profit before taxation</b>	60,350	51,516	70,344	24,120
Taxation	(22,167)	(24,469)	(18,727)	(10,357)
<b>Profit after taxation</b>	38,183	27,047	51,617	13,763
<b>Profit per share - basic and diluted</b>	<b>2.10</b>	<b>1.49</b>	<b>2.84</b>	<b>0.76</b>
	Rupees			

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

Chief Financial Officer

Chief Executive

Director

## Condensed Interim Unconsolidated Statement of Comprehensive Income (Un-audited)

For the Period Ended 31 December 2014

	For the half year ended		For the quarter ended	
	31 December 2014	31 December 2013	31 December 2014	31 December 2013
	----- (Rupees in thousand) -----			
<b>Profit after taxation</b>	38,183	27,047	51,617	13,763
<b>Other comprehensive income</b>				
Items that will be reclassified to profit and loss:				
Fair value gain on 'Available for sale' investments	1,094	-	-	-
<b>Total comprehensive income for the period</b>	<u>39,277</u>	<u>27,047</u>	<u>51,617</u>	<u>13,763</u>

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

Chief Financial Officer

Chief Executive

Director



## Condensed Interim Unconsolidated Cash Flow Statement (Un-audited)

For the Period Ended 31 December 2014

	<b>31 December 2014</b>	<b>31 December 2013</b>
	<b>(Rupees in thousand)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Profit before taxation</b>	60,350	51,516
Adjustments for:		
Depreciation on property, plant and equipment	35,677	31,054
Amortization on Intangibles	2,586	-
Provision against slow moving stock	3,879	361
Provision against bad debts	14,540	-
(Gain)/loss on disposal of property, plant and equipment	(4,524)	187
Finance cost	81,836	76,793
	133,993	108,395
<b>Operating profit before working capital changes</b>	194,343	159,911
<b>(Increase) / decrease in current assets:</b>		
Stores and Spares	2,525	(348)
Stocks in Trade	(17,441)	(98,552)
Trade debts	77,390	(56,408)
Loans and advances	17,916	(26,856)
Trade deposits short-term prepayments	(3,438)	673
Others receivables	(11,013)	911
	65,939	(180,580)
<b>Increase / (decrease) in current liabilities</b>		
Trade and other payables	(27,912)	(22,792)
Staff Retirement Benefits	8,707	5,928
	(19,205)	(16,864)
<b>Cash generated from operations</b>	241,077	(37,533)
Finance cost paid	(82,733)	(73,063)
Income tax paid	(57,369)	(14,707)
Long term loans	(7,087)	(7,812)
Dividend Paid	(17,825)	(3,490)
Long term deposits	(413)	(623)
	(165,427)	(99,695)
<b>Net cash inflows / (outflows) from operating activities</b>	75,651	(137,228)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditure incurred	(50,625)	(17,935)
Sale proceeds on disposal of property, plant and equipment	5,987	292
Short Term Investments	-	303
<b>Net cash outflows from investing activities</b>	(44,638)	(17,340)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Long term financing-net	(52,800)	147,500
Short term borrowings-net	(58,000)	(18,000)
Lease rentals paid	(1,121)	(1,167)
<b>Net cash (used) / generated from financing activities</b>	(111,921)	128,333
<b>Net decrease in cash and cash equivalents</b>	(80,908)	(26,235)
<b>Cash and cash equivalents at the beginning of the period</b>	(783,114)	(854,453)
<b>Cash and cash equivalents at the end of the period</b>	10 (864,022)	(880,688)

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

Chief Financial Officer

Chief Executive

Director

# Condensed Interim Unconsolidated Statement of Changes in Equity (Un-audited)

For the Period Ended 31 December 2014

	Share capital	Capital Reserves		Revenue Reserves		Total
		Share premium	Fair value reserve	General reserve	Accumulated (losses)/ profits	
<b>(Rupees in thousand)</b>						
<b>Balance as at 1 July 2013 - Restated</b>	181,864	56,819	-	285,000	(61,085)	462,598
Total comprehensive income for the period	-	-	-	-	27,047	27,047
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets during the period - net of tax	-	-	-	-	726	726
<b>Total contributions by and distribution to owners of the Company recognized directly in equity</b>						
Final Dividend for the year ended 30 June 2013 @ Rs. 0.5 per share	-	-	-	-	(9,093)	(9,093)
<b>Balance as at 31 December 2013</b>	181,864	56,819	-	285,000	(42,405)	481,278
Total comprehensive income for the period - Profit for the period	-	-	-	-	70,461	70,461
Other Comprehensive income for the period						
Fair value gain on 'Available for sale' investments	-	-	6,430	-	-	6,430
Measurement of defined benefit obligation	-	-	-	-	8,305	8,305
	-	-	6,430	-	8,305	14,735
	181,864	56,819	6,430	285,000	36,361	566,474
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets during the period - net of tax	-	-	-	-	707	707
<b>Balance as at 30 June 2014</b>	181,864	56,819	6,430	285,000	37,068	567,181
Total comprehensive income for the period - Profit for the period	-	-	-	-	38,183	38,183
Other Comprehensive income for the period						
Fair value gain on 'Available for sale' investments	-	-	1,094	-	-	1,094
	-	-	1,094	-	-	1,094
	181,864	56,819	7,524	285,000	75,251	606,458
Surplus on revaluation of property, plant and equipment realized through incremental depreciation charged on related assets during the period - net of tax	-	-	-	-	716	716
<b>Total contributions by and distribution to owners of the Company recognized directly in equity</b>						
Final Dividend for the year ended 30 June 2014 @ Rs. 1.00 per share	-	-	-	-	(18,187)	(18,187)
<b>Balance as at 31 December 2014</b>	181,864	56,819	7,524	285,000	57,780	588,987

The annexed notes 1 to 14 form an integral part of this condensed interim unconsolidated financial information.

Chief Financial Officer

Chief Executive

Director

# Notes to the Condensed Interim Unconsolidated Financial Information (Un-audited)

For the Period Ended 31 December 2014

## 1. STATUS AND NATURE OF BUSINESS

The company was incorporated in Pakistan on March 25, 1950 as a private limited company under the Companies Act, 1913 ( now Companies Ordinance, 1984 ) and was subsequently converted into a public limited company. The company is listed on the Karachi and Islamabad stock exchanges. The company is engaged in the manufacturing of paints, varnishes and other related items. Slotrapid Limited, based in British Virgin Island is the holding company. The registered office of the company is situated at 36-Industrial Estate Kot-Lakhpat, Lahore and the principle manufacturing facility of the company is situated at 28 Km Multan Road, Lahore.

## 2. BASIS OF PREPARATION

These condensed interim unconsolidated financial statements are un-audited and have been prepared in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include all the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2014.

This condensed interim unconsolidated financial information is being submitted to the shareholders as required by section 245 of the Companies Ordinance, 1984.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and method of computation adopted for the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2014.

## 4. ESTIMATES

The preparation of the condensed interim unconsolidated financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing the condensed interim unconsolidated financial information, the significant judgments made by the management in applying accounting policies and the key sources of estimates were the same as those applied to the annual financial statements for the year ended 30 June 2014.

## 5. PROPERTY, PLANT AND EQUIPMENT

		<b>31 December 2014</b>	30 June 2014
	<b>Note</b>	<b>(Rupees in thousand)</b>	
Operating fixed assets - owned	5.1	580,733	571,300
Assets subject to finance lease	5.2	3,461	4,809
Capital work-in-progress		8,595	3,476
		<u>592,789</u>	<u>579,585</u>

	Note	31 December 2014 (Rupees in thousand)	30 June 2014
<b>5.1 Operating fixed assets - owned</b>			
Opening net book value		571,300	586,683
Additions during the period / year	5.3	45,225	49,567
Net book value of assets disposed off		(1,463)	(3,560)
Depreciation charge for the period / year		(34,329)	(61,390)
Closing net book value		580,733	571,300
<b>5.2 Assets subject to finance lease</b>			
Opening net book value		4,809	7,145
Additions during the period / year		-	-
Depreciation charge for the period / year		(1,348)	(2,336)
Closing net book value		3,461	4,809
<b>5.3 Additions during the period/ year</b>			
Buildings on freehold land		2,717	2,739
Buildings on leasehold land		-	134
Plant and machinery		28,510	10,494
Laboratory equipment		2,317	2,471
Electric fittings		1,897	8,330
Computer and related accessories		1,854	2,185
Office machines		74	375
Furnitures and fixtures		2,057	5,022
Motor vehicles		5,799	17,817
		45,225	49,567
<b>6. STOCK IN TRADE</b>			
Raw and packing material			
- in hand		452,700	465,783
- in transit		71,953	44,057
		524,653	509,840
Semi processed goods		69,477	57,281
Finished goods		336,583	346,512
		930,713	913,633
Less: Provision for slow moving and obsolete stocks			
Raw Material		(84,000)	(84,000)
Finished goods		(22,676)	(18,797)
		(106,676)	(102,797)
		824,037	810,836

		<b>31 December 2014</b>	<b>30 June 2014</b>
	<b>Note</b>	<b>(Rupees in thousand)</b>	
<b>7. CASH AND BANK BALANCES</b>			
<b>With banks:</b>			
In current accounts			
Local currency		209,838	194,823
In deposit accounts			
Local currency		60,189	59,603
Cash in hand		1,010	584
		<u>271,037</u>	<u>255,010</u>
<b>8. LONG TERM FINANCING</b>			
<b>Secured</b>			
- JS Bank Limited	8.2	160,000	200,000
- Habib Bank Limited	8.3	37,500	50,000
- First Habib Modarba	8.4	2,850	3,150
		<u>200,350</u>	<u>253,150</u>
Less: Current maturity		(105,600)	(105,600)
		<u>94,750</u>	<u>147,550</u>
<b>8.1 The movement of long term financing during the respective period / year is as follows:</b>			
Opening balance		253,150	115,000
Loans obtained during the period		-	203,600
		<u>253,150</u>	<u>318,600</u>
Loans repaid during the period		(52,800)	(65,450)
Closing balance		<u>200,350</u>	<u>253,150</u>
<b>8.2</b>	This represents a long term loan from JS Bank Limited of Rs. 200 million. The facility is secured against an equitable mortgage of Rs. 320 million on land and building of Lahore factory of the company. Mark-up is payable quarterly and charged at the rate of three month's KIBOR plus 2.00 % per annum. The balance is repayable in 8 equal quarterly installments of Rs. 20 million each, commencing on 25 October 2013. The above facility carries mark-up ranging between 12.20% and 12.94% (June 2014: 12.11% and 12.94%).		
<b>8.3</b>	This represents a long term loan from a commercial bank of Rs. 125 million. This facility is secured against first hypothecation charge over plant and machinery of the company. Mark-up is payable quarterly and charged at the rate of three month's KIBOR plus 2.00% per annum. The balance is repayable in 6 equal quarterly installments of Rs 6.25 million each, commencing on 31 July 2011. The above facility carries mark-up ranging between 12.15% and 12.17% (June 2014: 11.01% and 12.17%).		

**8.4** This represents diminishing musharika facility for purchase of vehicle. The term of the agreement is 5 years. The balance is repayable in 15 equal quarterly installments of Rs. 0.15 million each and carries mark-up at the rate of six month KIBOR plus 2% per annum. Under the agreement, the Company holds asset with joint ownership with the modarba.

## **9. CONTINGENCIES AND COMMITMENTS**

### **9.1 Contingencies**

- There is no change in the status of contingencies as set out in note 28 to the financial statements of the Company for the year ended 30 June 2014.

### **9.2 Commitments**

- Outstanding letters of credit as at 31 December 2014 amounted to Rs. 368.79 million (June 2014: Rs. 377.79 million).
- Outstanding letters of guarantee as at 31 December 2014 amounted to Rs. 50.17 million (June 2014: Rs. 48.62 million).

	<b>31 December 2014</b>	31 December 2013
	<b>(Rupees in thousand)</b>	
<b>10. CASH AND CASH EQUIVALENTS</b>		
Cash and bank balances	271,037	205,435
Short term running finance	(1,135,059)	(1,086,123)
	<u>(864,022)</u>	<u>(880,688)</u>
<b>11. FINANCE COST</b>		
<b>Mark-up on:</b>		
- Secured long term loans	14,447	10,745
- Secured short term loans	5,951	13,342
- Secured short term running finance	59,659	49,787
- Bank and other charges	1,779	2,919
	<u>81,836</u>	<u>76,793</u>

## 12. TRANSACTIONS WITH RELATED PARTIES

The related parties of the Company comprise subsidiaries, associated undertakings, employees' gratuity fund, employees' pension fund, employees' provident fund, directors and key management personnel. The Company in the normal course of business carries out transactions with various related parties. There have been no guarantees provided or received for any related party receivable or payable.

Name of parties	Nature of relationship	Nature and description of related party transaction	As at		For the half year ended	
			31 December 2014	30 June 2014	31 December 2014	31 December 2013
----- (Rupees in thousand) -----						
Buxly Paints Limited	Related Party	Debtors / Sales	30,500	32,405	44,592	53,164
Buxly Paints Limited	Related Party	Other receivables / Rental Income and other service charges	17,500	16,195	1,804	1,804
Buxly Paints Limited	Related Party	Royalty Payable / Expense	5,239	5,191	601	404
Buxly Paints Limited	Related Party	Toll Manufacturing	-	-	3,260	4,019
Berger Road Safety (Private) Limited	Subsidiary	Debtors / Sales	18,543	19,289	45,274	33,635
Berger Road Safety (Private) Limited	Subsidiary	Rental Income and other service charges	8,122	4,795	1,038	1,040
Dadex Eternit Limited	Associate	Debtors / Sales	209	-	175	57
Slotrapid Limited B.V.I.	Holding Company	Royalty payable / expense	14,400	-	14,400	13,736
Remuneration of key management personnel			-	-	53,397	47,356

## 13. AUTHORIZATION

This un-audited condensed interim financial information was authorized for issue by the Board of Directors of the Company on 23<sup>rd</sup> February 2015.

## 14. GENERAL

14.1 Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

14.2 Corresponding figures have been re-arranged or reclassified wherever necessary, for the purposes of comparison. However, no significant re-arrangements or re-classification have been made other than below:

(Rupees in thousand)

Prior period balance of 'toll manufacturing income' has been reclassified to revenue from other income 4,019

14.3 All figures, except for 30 June 2014 figures, appearing in these condensed interim financial statements are unaudited.

Chief Financial Officer

Chief Executive

Director

**CONDENSED INTERIM CONSOLIDATED  
FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED  
31 DECEMBER 2014**



## Condensed Interim Consolidated Balance Sheet (Un-audited)

As on 31 December 2014

	(Un-audited) 31 December 2014	(Audited) 30 June 2014
	(Rupees in thousand)	
<b>ASSETS</b>		
<b>NON CURRENT ASSETS</b>		
Property, plant and equipment	597,348	584,572
Intangible	47,372	49,677
Investments - related parties	11,354	10,260
Long term loans	29,818	22,731
Long term deposits	19,234	18,821
Deferred taxation	161,842	156,199
	866,968	842,260
<b>CURRENT ASSETS</b>		
Stores	3,763	6,288
Stock in trade	825,962	810,836
Trade debts	1,021,364	1,107,263
Loans and advances	47,930	64,595
Trade deposits and short term prepayments	14,295	10,857
Other receivables	54,131	46,184
Taxation - net	152,428	122,885
Cash and bank balances	280,438	261,464
	2,400,311	2,430,372
<b>TOTAL ASSETS</b>	<b>3,267,279</b>	<b>3,272,632</b>
<b>EQUITY AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised share capital 25,000,000 ordinary shares of Rs.10 each	250,000	250,000
Share capital	181,864	181,864
Reserves	421,649	398,827
	603,513	580,691
<b>NON-CONTROLLING INTEREST</b>		
Advance against issue of share capital of subsidiary company	41	41
	20,062	17,474
<b>SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX</b>	184,162	184,878
<b>NON-CURRENT LIABILITIES</b>		
Long-term financing	94,750	147,550
Staff retirement benefits	63,242	54,535
Liabilities against assets subject to finance lease	4,526	6,409
<b>CURRENT LIABILITIES</b>		
Trade and other payables	914,433	937,024
Accrued finance cost	39,267	40,164
Current maturity of long-term financing	105,600	105,600
Current maturity of liabilities against assets subject to finance lease	2,624	2,142
Short term borrowings	1,235,059	1,196,124
	2,296,983	2,281,054
	2,459,501	2,489,548
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,267,279</b>	<b>3,272,632</b>

Chief Financial Officer

Chief Executive

Director

**Condensed Interim Consolidated Profit and Loss Account (Un-Audited)**  
For the Period Ended 31 December 2014

	For the half year ended		For the quarter ended	
	31 December 2014	31 December 2013	31 December 2014	31 December 2013
	----- (Rupees in thousand) -----			
Sales - net	2,112,140	2,075,641	1,197,312	1,048,944
Cost of sales	1,560,163	1,531,842	863,184	756,448
Gross profit	551,977	543,799	334,128	292,496
Distribution costs	312,980	343,074	179,993	196,733
Administrative expenses	106,927	80,256	48,372	38,977
	419,907	423,330	228,365	235,710
<b>Operating profit</b>	132,070	120,469	105,763	56,786
Other income	20,387	20,033	14,727	13,183
	152,457	140,502	120,490	69,969
Finance cost	82,000	76,796	41,439	41,071
Other charges	4,414	4,101	4,414	2,063
	86,414	80,897	45,853	43,134
Share of loss of associate	-	-	-	(18)
<b>Profit before taxation</b>	66,043	59,605	74,637	26,817
Taxation	24,256	27,471	20,365	13,981
<b>Profit after taxation</b>	41,787	32,134	54,272	12,836
<b>Attributable to:</b>				
Equity holders of the parent	39,199	29,408	52,403	11,347
Non-controlling interest	2,588	2,726	1,869	1489
<b>Earning per share - basic and diluted</b>	<b>Rupees</b> 2.16	1.62	2.88	0.62

Chief Financial Officer

Chief Executive

Director

## Condensed Interim Consolidated Statement of Comprehensive Income (Un-audited) For the Period Ended 31 December 2014

	For the half year ended		For the quarter ended	
	31 December 2014	31 December 2013	31 December 2014	31 December 2013
	----- (Rupees in thousand) -----			
<b>Profit after taxation</b>	41,787	32,134	54,272	12836
<b>Other comprehensive income for the period</b>				
Fair value gain on 'Available for sale' investments	1,094	-	1,504	-
<b>Total comprehensive income for the period</b>	<u>42,881</u>	<u>32,134</u>	<u>55,776</u>	<u>12,836</u>
<b>Attributable to:</b>				
Equity holder of the parent	40,293	29,408	53,907	11,347
Non-controlling interest	2,588	2,726	1,869	1,489

Chief Financial Officer

Chief Executive

Director

## Condensed Interim Consolidated Cash Flow Statement (Un-audited)

For the Period Ended 31 December 2014

	<b>31 December 2014</b>	<b>31 December 2013</b>
	<b>(Rupees in thousand)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash generated / (utilized) from operations	243,336	(188,949)
Finance costs paid	(82,897)	80,526
Income tax - net	(59,442)	(17,535)
Staff Retirement Benefits	3,473	5,928
Dividend Paid	(17,774)	(9,093)
Long-term loans - net	(7,087)	(7,812)
Lon-term investments in an associate	-	(623)
Long-term deposits - net	(413)	-
<b>Net cash inflows / (outflows) from operating activities</b>	<b>79,196</b>	<b>(137,558)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditure	(50,943)	(17,935)
Short Term Investments	-	303
Sales proceeds from disposal of fixed assets	5,987	292
<b>Net cash outflow from investing activities</b>	<b>(44,956)</b>	<b>(17,340)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Short-term borrowings - net	(58,000)	(18,000)
Lease Liability	(1,401)	(1,167)
Long term financing - net	(52,800)	147,500
<b>Net cash (outflow) / inflows from financing activities</b>	<b>(112,201)</b>	<b>128,333</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(77,961)</b>	<b>(26,565)</b>
<b>Cash and cash equivalents at 1 July</b>	<b>(776,660)</b>	<b>(848,855)</b>
<b>Cash and cash equivalents at 31 December</b>	<b>(854,621)</b>	<b>(875,420)</b>

Chief Financial Officer

Chief Executive

Director

## Condensed Interim Consolidated Statement of Changes in Equity (Un-audited)

### For the Period Ended 31 December 2014

	Capital Reserves		Revenue Reserves		Total equity attributable to shareholders of parent Company	Non-controlling interest	Total share capital and reserves	
	Issued, subscribed and paid-up share capital	Share premium	Fair value reserve	General reserve				Accumulated (loss) / profit
<b>(Rupees in thousand)</b>								
<b>Balance as at 1 July 2013 - Restated</b>	181,864	56,819	-	285,000	(44,642)	479,041	17,551	496,592
Total comprehensive profit for the period ended 31 December 2013	-	-	-	-	29,408	29,408	2,726	32,134
Surplus on revaluation of property plant and equipment realized through incremental depreciation charged on related assets during the period - net of tax.	-	-	-	-	726	726	-	726
Final Dividend for the year ended 30 Jun 2013 @ Rs. 0.5 per share	-	-	-	-	(9,093)	(9,093)	-	(9,093)
<b>Balance as at 31 December 2013</b>	181,864	56,819	-	285,000	(23,601)	500,082	20,277	520,359
Profit for the period	-	-	-	-	65,167	65,167	(2,803)	62,364
Other Comprehensive income for the period	-	-	-	-	-	-	-	-
Fair value gain on 'Available for sale' investments	-	-	6,430	-	-	6,430	-	6,430
Measurement of defined benefit obligation	-	-	-	8,305	-	8,305	-	8,305
<b>Balance as at 30 Jun 2014</b>	-	-	6,430	-	8,305	14,735	-	14,735
Total Comprehensive income for the period ended 30 Jun 2014	-	-	6,430	-	73,472	79,902	(2,803)	77,099
Surplus on revaluation of property plant and equipment realized through incremental depreciation charged on related assets during the period - net of tax	-	-	-	-	707	707	-	707
<b>Balance as at 30 Jun 2014</b>	181,864	56,819	6,430	285,000	50,578	580,691	17,474	598,165
Profit for the period ended 31 December 2014	-	-	-	-	39,199	39,199	2,588	41,787
Other Comprehensive income for the period	-	-	1,094	-	-	1,094	-	1,094
Fair value gain on 'Available for sale' investments	-	-	-	-	-	-	-	-
Measurement of defined benefit obligation	-	-	-	-	-	-	-	-
<b>Balance as at 31 December 2014</b>	181,864	56,819	7,524	285,000	72,306	603,513	20,062	623,575

**Chief Executive**

**Chief Financial Officer**

**Director**

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