

Interim Financial Report
for the nine months ended
March 31, 2023

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Company Information

Board of Directors

Mr. Maqbool H. H. Rahimtoola - Chairman
Dr. Mahmood Ahmad - Chief Executive
Mr. Tariq Ikram - Director
Mr. Zafar A. Osmani - Director
Mr. Shahzad M. Hussain - Director
Mr. Ilyas Sharif - Director
Mr. Mohammad Saeed - Director
Ms. Zareen Aziz - Director

Audit Committee

Mr. Tariq Ikram - Chairman
Mr. Maqbool H. H. Rahimtoola
Ms. Zareen Aziz

Human Resource Committee

Mr. Zafar A. Osmani - Chairman
Dr. Mahmood Ahmad
Mr. Mohammad Saeed

Committee for Business Strategies

Mr. Tariq Ikram - Chairman
Mr. Zafar Aziz Osmani
Mr. Zahid Majid

Chief Financial Officer

Mr. Nauman Afzal

Company Secretary

Mr. Nauman Afzal

Bankers

MCB Bank Limited
National Bank of Pakistan
Faysal Bank Limited
JS Bank Limited
Habib Metropolitan Bank Limited
Samba Bank Limited
Bank Islami Pakistan Limited

Auditors

BDO Ebrahim & Co.
Chartered Accountants

Solicitors

SurrIDGE & BeechENO

Company Registrar

M/s Corplink Private Limited

Registered Office

36 Industrial Estate, Kot Lakhpat,
Lahore.
Tel: 92 42 111 237 437
Fax: 92 42 35151549

Factory

28 Km, Multan Road, Lahore.
Tel: 92 42 38102775
Fax: 92 42 37543450

Web Site

www.berger.com.pk

Directors' Report

The Directors of the Company are pleased to present their review along with the interim financial statements of the Company for the nine months ending on 31 March, 2023.

Economy of Pakistan

The economy continued to face pressures on account of rising inflation, an elevated fiscal deficit and uncertainty over external financing. This was mainly driven by rupee devaluation. Due to high demand for US dollars, Pak rupee has lost more than one-third of its total value during last one year. State Bank of Pakistan increased the interest rate by 4.13%. Large Scale Manufacturing (LSM) registered negative growth of 4.06% in July-Feb FY23 due to elevated inflationary pressures and supply chain disruptions because of import restrictions. Accordingly, the shortage of much-needed foreign currency inflows from bilateral and multilateral institutions is required to resolve the issue of Letter of Credits to improve economy.

Operational Results

During the nine-month ended, the Company achieved net sales of Rs. 5.32 billion, an increase of 3.01% as compared to last year. The improvement in sales translated in increased gross profit of Rs. 110 million as compared to last year. These results were achieved by optimizing prices and by reducing operating expenses.

Sales and marketing expense were at Rs. 481 million, while marketing activities were carried out in line with marketing plan. Administrative expenses were at Rs. 148 million. Financial cost contributed negatively Rs. 99 million because of increase in KIBOR for the last nine months. The Company achieved profit after tax of Rs. 143.61 million. This translated into Earnings per Share (EPS) of Rs. 7.02

Future Outlook

The macro-economic outlook seems challenging on account of rising inflation, fiscal slippages and drying up of financial inflows and reserves. Moving forward this is the ideal time for Government to bring the large number of unregistered units into the Taxation ambit to increase revenue collection. It is essential to sustain the reform momentum and focus on policies for securing stability and promoting sustainable growth. While the macroeconomic situation undergoes a re-alignment, the Company remains confident in continuing its journey of sustained long-term growth. The Company has demonstrated its ability to avail new opportunities and handle adversity with an aim to keep building a long-term business strategy that increases its shareholders value, in these adverse conditions.

The Directors take this opportunity of thanking all our banks, shareholders and valued customers for their continued trust and appreciate the dedication demonstrated by all team members of the Company.

On behalf of the Board

Chief Executive Officer

Director

Lahore:

Dated: April 19, 2023

کمپنی کے ڈائریکٹرز 31 مارچ 2023ء کو اختتام پذیر نو ماہی کے لئے کمپنی کی عبوری مالیاتی اسٹیٹمنٹس کے ہمراہ اپنا جائزہ ازراہ مسرت پیش کرتے ہیں۔

پاکستان کی معیشت

بڑھتی ہوئی مہنگائی اور مالیاتی خسارے اور بیرونی قرضوں پر غیر یقینی کی صورت حال کے باعث معیشت مسلسل دباؤ کا سامنا کر رہی ہے۔ روپے کی قدر میں کمی اس کی سب سے بڑی وجہ تھی۔ امریکی ڈالر کی بڑھتی ہوئی طلب کے باعث گذشتہ برس کے دوران پاکستانی روپے کی قدر میں ایک تہائی کمی واقع ہوئی ہے۔ اسٹیٹ بینک آف پاکستان نے شرح سود میں 4.13 فی صد اضافہ کیا ہے۔ افراط زر کے بڑھتے ہوئے دباؤ اور درآمدی پابندیوں کے باعث سپلائی چین میں رکاوٹوں کی وجہ سے جولائی تا فروری 2023ء کے دوران بڑے پیمانے کی صنعتوں (LSM) کی نمونگی 4.06 فی صد ریکارڈ ہوئی۔ اسی طرح سے، دوطرفہ اور کثیر جہتی اداروں سے درکار غیر ملکی کرنسی کی آمد معیشت کو بہتر کرنے کی خاطر لیٹر آف کریڈٹ کے مسئلہ کو حل کرنے میں مدد فراہم کرے گی۔

آپریٹل نتائج

اختتام پذیر نو ماہی کے دوران کمپنی نے 5.32 بلین روپے کی سیلز کا ہدف حاصل کیا جو گذشتہ برس کے مقابلے میں 3.01 فی صد زائد ہے۔ سیلز میں یہ پیش رفت کو گذشتہ برس کی نسبت 110 بلین روپے کل منافع سے منسوب کیا جاتا ہے۔ یہ نتائج قیمتوں میں ردوبدل اور آپریٹنگ اخراجات میں کمی کے ذریعے حاصل کئے گئے۔

سیلز اور مارکیٹنگ اخراجات 481 بلین روپے رہے، جب کہ تشہیری سرگرمیاں مارکیٹنگ پلان کے تحت عمل میں لائی گئیں۔ انتظامی اخراجات 148 بلین روپے تھے۔ گذشتہ نو ماہی کے دوران KIBOR میں اضافہ کے باعث قرضوں کی لاگت میں 99 بلین روپے کے منفی اثرات مرتب ہوئے۔ کمپنی نے 143.61 بلین روپے کا منافع علاوہ ٹیکس حاصل کیا۔ اس کے باعث فی حصص آمدنی (EPS) 7.02 روپے رہی۔

مستقبل کا منظر نامہ

کلی اقتصادی منظر نامہ بڑھتی ہوئی مہنگائی، مالیاتی اتار چڑھاؤ اور آمدنی اور ذخائر کے سکڑنے کے باعث انتہائی مشکل دکھائی دے رہا ہے۔ مزید برآں، حکومت کے لئے یہ نادر موقع ہے کہ وہ متعدد غیر درج شدہ پونٹس کو ٹیکس کے دھارے میں لائیں تاکہ آمدنی میں اضافہ ہو سکے۔ اصلاحات کی رفتار کو برقرار رکھنا، امن و امان میں استحکام کے لئے پالیسیوں پر توجہ اور دائمی نمو کا حصول بھی لازمی ہے۔ اگرچہ کلی اقتصادی حالات بہتری کی جانب گامزن ہیں لہذا کمپنی دائمی طویل مدتی نمو کے سفر کو جاری رکھنے کے لئے پرعزم ہے۔ کمپنی نے نئے مواقع سے فائدہ اٹھانے اور بدترین حالات سے نبرد آزما ہونے کے لئے اپنی استعداد کا اظہار کیا ہے تاکہ ان بدترین حالات میں طویل مدتی کاروباری حکمت عملی کو مرتب کیا جاسکے اور شیئرز ہولڈرز کے منافع میں اضافہ کیا جاسکے۔

ڈائریکٹرز اس موقع اپنے تمام بیٹیکوں، شیئرز ہولڈرز اور معزز صارفین کے مسلسل اعتماد پر تہ دل سے شکر گزار ہیں اور کمپنی عملے کی جذبہ اور محنت کو سراہتے ہیں۔

مخانب بورڈ

Unconsolidated Condensed Interim Statement of Financial Position (Un-audited)

AS AT March 31, 2023

Rupees in thousand	Note	March 31, 2023 (Un-audited)	June 30, 2022 (Audited)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment	5	1,544,674	1,628,161
Intangible assets		-	23
Long term investments		88,402	70,915
Long term loans		40,782	38,632
Long term deposits and prepayments		35,736	38,138
Deferred taxation - net		12,014	-
		1,721,608	1,775,869
CURRENT ASSETS			
Stores, spare parts and loose tools		31,258	22,735
Stock in trade		1,414,225	1,625,411
Trade debts - unsecured		1,579,720	1,628,302
Loans and advances		304,956	221,950
Trade deposits and short term prepayments		35,976	26,821
Other receivables		89,513	113,633
Tax refund due from Government		200,892	172,815
Short term investment		191,000	140,000
Cash and bank balances		45,465	223,671
		3,893,005	4,175,338
TOTAL ASSETS		5,614,613	5,951,207
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital		250,000	250,000
Issued, subscribed and paid up capital		204,597	204,597
Capital reserves			
Revaluation surplus on property, plant and equipment		811,660	830,273
Other reserves (Share premium and fair value reserve)		55,414	58,017
		867,074	888,290
Revenue reserves			
General reserve		285,000	285,000
Accumulated profits		1,048,218	967,825
		1,333,218	1,252,825
Total equity		2,404,889	2,345,712
NON CURRENT LIABILITIES			
Long term financing - secured		114,927	183,222
Long term diminishing musharaka		416,666	16,000
Deferred grant		24,752	2,251
Long term employee benefits		149,124	144,012
Deferred taxation - net		-	8,379
		705,469	353,864
CURRENT LIABILITIES			
Trade and other payables		1,656,592	1,756,458
Current portion of deferred income		6,290	1,379
Current portion of long term financing		54,037	67,731
Current portion of long term diminishing musharaka		83,334	-
Unclaimed dividend		13,101	6,826
Accrued markup		37,978	45,298
Short term borrowings - secured		652,923	1,373,939
		2,504,255	3,251,631
CONTINGENCIES AND COMMITMENTS	6		
TOTAL EQUITY AND LIABILITIES		5,614,613	5,951,207

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Chief Executive

Director

Chief Financial Officer

Unconsolidated Condensed Interim Statement of Profit or Loss (Un-audited)

For the nine months ended and three months ended March 31, 2023

Rupees in thousand	Nine Months Ended		Three Months Ended	
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022
Revenue from contract with customers - net	5,322,416	5,167,043	1,667,613	1,636,191
Cost of sales	(4,269,789)	(4,225,221)	(1,304,448)	(1,339,033)
Gross profit	1,052,627	941,822	363,165	297,158
Selling and distribution expenses	(481,580)	(495,243)	(147,759)	(168,656)
Administrative and general expenses	(148,680)	(164,505)	(44,263)	(62,777)
Other operating expenses	(46,933)	(22,996)	(14,979)	(12,758)
	(677,193)	(682,744)	(207,001)	(244,191)
Profit from operations	375,434	259,078	156,164	52,967
Other income	54,125	51,431	17,150	23,885
	429,559	310,509	173,314	76,852
Finance cost	(209,410)	(110,406)	(65,091)	(43,483)
Profit before taxation for the period	220,149	200,103	108,223	33,369
Taxation	(76,530)	(44,016)	(40,233)	(13,956)
Profit after taxation for the period	143,619	156,087	67,990	19,413
Earnings per share - basic and diluted (Rupees)	7.02	7.63	3.32	0.95

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Unconsolidated

Condensed Interim Statement of Comprehensive Income (Un-audited)

For the nine months ended and three months ended March 31, 2023

Rupees in thousand	Nine Months Ended		Three Months Ended	
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022
Profit after taxation for the period	143,619	156,087	67,990	19,413
Other comprehensive income				
Items that may be reclassified subsequently to statement of profit or loss				
Items that will not be reclassified subsequently to statement of profit or loss				
Fair value (loss) / gain on investment classified				
as Fair value through OCI - net of tax	(2,603)	20,692	714	(2,536)
Total comprehensive income for the period	141,016	176,779	68,704	16,877

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Unconsolidated Condensed Interim Statement of Cash Flows (Un-audited)

For the nine months ended March 31, 2023

Rupees in thousand	Nine Months Ended	
	March 31, 2023	March 31, 2022
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation for the period	220,149	200,103
Adjustments for non cash and other items:		
Depreciation on property, plant and equipment	104,006	98,537
Amortization on computer software	23	141
Provision charged against slow moving stock - net	-	7,134
Provision for expected credit losses	38,708	14,655
Gain on disposal of property, plant and equipment	(1,997)	-
Provision for staff retirement and other long term benefits	29,930	17,390
Finance costs	209,410	110,406
	380,080	248,263
Profit before working capital changes	600,229	448,367
(Increase) / decrease in current assets:		
Stores and spare parts	(8,523)	(1,598)
Stock-in-trade	211,186	(399,075)
Trade debts - unsecured	9,874	(470,118)
Loans and advances	(83,006)	(16,645)
Trade deposits and short term prepayments	(9,155)	(386)
Others receivables	24,120	(35,720)
	144,496	(923,542)
(Decrease)/ increase in current liabilities:		
Trade and other payables	(99,866)	137,099
Cash generated from / (used in) operations	644,859	(338,077)
Taxes paid	(115,690)	(46,954)
Finance cost paid	(216,730)	(94,073)
Staff retirement and other long term benefits paid	(24,818)	(12,735)
Long term loans - net	(2,150)	5,584
Long term deposits - net	2,402	(2,253)
	(356,986)	(150,431)
Net cash generated from / (used in) operating activities	287,873	(488,508)
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(21,135)	(103,261)
Proceeds from disposal of property, plant and equipment	2,613	-
Long term investments - net	(29,400)	-
Short term investments - net	(51,000)	-
Net cash used in investing activities	(98,922)	(103,261)
CASH FLOW FROM FINANCING ACTIVITIES		
Long term financing - net	(54,577)	4,152
Long term diminishing musharaka - net	484,000	-
Short term borrowings - net	(160,552)	(34,489)
Dividend paid	(75,564)	(82,564)
Net cash generated from / (used in) financing activities	193,307	(112,901)
Net increase / (decrease) in cash and cash equivalents	382,258	(704,670)
Cash and cash equivalents at beginning of the period	(894,716)	(742,330)
Cash and cash equivalents at end of the period	(512,458)	(1,447,000)

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Chief Executive

Director

Chief Financial Officer

Unconsolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the nine months ended March 31, 2023

	Reserves						Total reserves	Total
	Capital			Revenue				
Rupees in thousand	Issued, subscribed and paid-up capital	Revaluation surplus on property, plant and equipment	Share premium	Fair value reserve	General reserve	Accumulated profits		
Balance as at July 01, 2021 - (audited)	204,597	849,056	34,086	11,218	285,000	841,416	2,020,776	2,225,373
Profit after taxation for the period	-	-	-	-	-	156,087	156,087	156,087
Other comprehensive income for the period	-	-	-	20,692	-	-	20,692	20,692
- Fair value gain on investment classified as Fair Value through OCI	-	-	-	20,692	-	156,087	176,779	176,779
Total comprehensive income for the period	-	-	-	-	-	156,087	176,779	176,779
Transfer of incremental depreciation from surplus on revaluation of fixed assets - net of tax	-	(13,524)	-	-	(923)	14,447	-	-
Transaction with owners of the Company								
Final cash dividend for the year ended June 30, 2021 at the rate of 40%	-	-	-	-	-	(81,839)	(81,839)	(81,839)
Balance as at March 31, 2022 - (un-audited)	204,597	835,532	34,086	31,910	284,077	930,111	2,115,716	2,320,313
Balance as at July 01, 2022 - (audited)	204,597	830,273	34,086	23,931	285,000	967,825	2,141,115	2,345,712
Profit before taxation for the period	-	-	-	-	-	143,619	143,619	143,619
Other Comprehensive income for the period	-	-	-	(2,603)	-	-	(2,603)	(2,603)
- Fair value loss on investment classified as Fair Value through OCI	-	-	-	(2,603)	-	-	(2,603)	(2,603)
Total comprehensive income for the period	-	-	-	(2,603)	-	143,619	141,016	141,016
Transfer of incremental depreciation from surplus on revaluation of fixed assets - net of tax	-	(18,613)	-	-	-	18,613	-	-
Transaction with owners of the Company								
Final cash dividend for the year ended June 30, 2022 at the rate of 40%	-	-	-	-	-	(81,839)	(81,839)	(81,839)
ended March 31, 2022	-	-	-	-	-	-	-	-
Balance as at March 31, 2023 - (un-audited)	204,597	811,660	34,086	21,328	285,000	1,048,218	2,200,292	2,404,889

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Notes to the Unconsolidated Condensed Interim Financial Statements (Un-audited)

For the nine months ended March 31, 2023

1 REPORTING ENTITY INFORMATION

Berger Paints Pakistan Limited ("the Company") was incorporated in Pakistan on March 25, 1950 as a Private Limited Company under the Companies Act 1913 (now Companies Act, 2017) and was subsequently converted into a Public Limited Company. The Company is listed on the Pakistan Stock Exchange ("PSX"). The principle business activity of the Company is manufacturing and trading of paints, varnishes and other related items. Slotrapid Limited, based in British Virgin Island is the Holding Company. The registered office of the Company is situated at 36-Industrial Estate Kot-Lakhpat, Lahore and the manufacturing facility of the Company is located at 28 KM Multan Road, Lahore.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These unconsolidated condensed interim financial statements of the Company have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard 34, 'Interim Financial Reporting' (IAS 34), issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act); and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of or directives issued under the Act differ with the requirements of IAS 34, the provisions of and directives issued under the Act have been followed.

These unconsolidated condensed interim financial statements do not include all the information and disclosures required in the unconsolidated annual audited financial statements, and should be read in conjunction with the Company's unconsolidated annual audited financial statements for the year ended June 30, 2022.

2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain employee retirement benefits which are stated at present value.

2.3 Functional and presentation currency

The financial statements are presented in Pak Rupees ("Rs") which is the Company's functional and presentation currency.

3 USE OF ESTIMATES AND JUDGMENTS

The preparation of unconsolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgments, estimates and assumptions.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the unconsolidated annual audited financial statements of the Company for the year ended June 30, 2022.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

4.1 The accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the unconsolidated annual audited financial statements of the company for the year ended June 30, 2022.

4.2 Change in accounting standards, interpretations and amendments to published accounting and reporting standards

(a) **Amendments to published accounting and reporting standards which became effective during the period:**

There were certain amendments to accounting and reporting standards which became mandatory for the Company during the period. However, the amendments did not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

(b) **Amendments to published accounting and reporting standards that are not yet effective:**

There are certain amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2022. However, these amendments will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

4.3 Taxation

Income tax expense is recognized in each interim period based on best estimate of the weighted average annual income tax rate expected for the full financial year.

Rupees in thousand	(Un-audited) March 31, 2023	(Audited) June 30, 2022
<hr/>		
5 PROPERTY, PLANT AND EQUIPMENT		
<hr/>		
Additions during the period / year	30,503	128,384

6 CONTINGENCIES AND COMMITMENTS

6.1 Contingencies

There has been no change in the contingencies and commitments as compared to those disclosed in the audited annual financial statements of the Company for the year ended June 30, 2022.

6.2 Commitments

- Outstanding letters of guarantee as at March 31, 2023 amounted to Rs. 107.50 million (June 30, 2022: Rs. 124.70 million).
- Outstanding letters of credit as at March 31, 2023 amounted to Rs. 922.06 million (June 30, 2022: Rs. 967.30 million).

7 BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include subsidiaries, associated entities, directors, other key management personnel and close family members of directors and other key management personnel. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

Rupees in thousand	Transactions during the nine months ended	
	(Un-audited) March 31, 2023	(Un-audited) March 31, 2022
Nature and description of related party transaction		
Transactions with Holding Company		
Royalty expense	-	36,148
Transactions with Subsidiary Company		
Sales including freight	-	6,556
Rental income and other service charges	175	2,426
Interest income	1,856	4,426
Transactions with Related Party		
Sales	232,313	249,101
Rental income and other service charges	900	900
Toll manufacturing	20,503	24,984
Rental expense	1,359	1,359
Transactions with Associate		
Common expenditures incurred	478	525

Rupees in thousand	Balances as at	
	(Un-audited)	(Audited)
	March 31, 2023	June 30, 2022
Transactions with Holding Company		
Royalty payable	48,178	48,178
Payment / adjustments of royalty payable	-	-
Dividend payable	6,000	-
Transactions with Subsidiary Company		
Debtors	-	33,975
Other receivables	10,730	62,936
Transactions with Related Party		
Debtors	180,495	209,511
Other receivables	70,587	58,612
Royalty payable	32	32

8 AUTHORIZATION

These unconsolidated condensed interim financial statements were authorized for issue by the Board of Directors of the Company on April 19, 2023.

9 GENERAL

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

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**Berger Paints Pakistan Limited
Consolidated Financial Statements**

Consolidated Condensed Interim Statement of Financial Position (Un-audited)

AS AT March 31, 2023

Rupees in thousand	March 31, 2023 (Un-audited)	June 30, 2022 (Audited)
ASSETS		
NON CURRENT ASSETS		
Property, plant and equipment	1,545,392	1,629,120
Intangible assets	-	23
Equity - accounted investee - unlisted	53,069	35,174
Long term investment - FVOCI	21,545	33,458
Long term loans	40,782	38,632
Long term deposits and prepayments	35,736	38,138
Deferred taxation - net	13,968	-
	1,710,492	1,774,545
CURRENT ASSETS		
Stores, spare parts and loose tools	31,258	22,735
Stock in trade	1,416,966	1,628,152
Trade debts - unsecured	1,591,340	1,701,094
Loans and advances	233,074	186,924
Trade deposits and short term prepayments	36,131	26,976
Other receivables	29,568	64,418
Tax refund due from Government	231,605	222,585
Short term investment	191,000	140,000
Cash and bank balances	46,481	224,292
	3,807,423	4,217,176
TOTAL ASSETS	5,517,915	5,991,721
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorised share capital	250,000	250,000
Issued, subscribed and paid-up capital	204,597	204,597
Capital reserves		
Revaluation surplus on property, plant and equipment	811,660	830,273
Other reserves (Share premium and fair value reserve)	55,414	58,017
	867,074	888,290
Revenue reserves		
General reserve	285,000	285,000
Accumulated profits	1,065,024	990,162
	1,350,024	1,275,162
Equity attributable to the owners of the Company	2,421,695	2,368,049
Non-controlling interests	13,466	7,725
Total equity	2,435,161	2,375,774
NON CURRENT LIABILITIES		
Long term financing - secured	114,927	183,222
Long term diminishing musharaka	416,666	16,000
Deferred grant	24,752	2,251
Long term employee benefits	149,124	144,012
Deferred taxation - net	-	1,477
	705,469	346,962
CURRENT LIABILITIES		
Trade and other payables	1,569,622	1,773,812
Current portion of deferred income	6,290	1,379
Current portion of long term financing	14,037	67,731
Current portion of long term diminishing musharaka	83,334	-
Unclaimed dividend	13,101	6,826
Accrued markup	37,978	45,298
Short term borrowings - secured	652,923	1,373,939
	2,377,285	3,268,985
	3,082,754	3,615,947
CONTINGENCIES AND COMMITMENTS		
TOTAL EQUITY AND LIABILITIES	5,517,915	5,991,721

Chief Executive

Director

Chief Financial Officer

Consolidated Condensed Interim Statement of Profit or Loss (Un-audited)

For the nine months ended and three months ended March 31, 2023

Rupees in thousand	Nine Months Ended		Three Months Ended	
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022
Revenue from contract with customers - net	5,326,437	5,203,956	1,667,613	1,647,741
Cost of sales	(4,273,337)	(4,245,811)	(1,304,597)	(1,345,998)
Gross profit	1,053,100	958,145	363,016	301,743
Selling and distribution expenses	(482,565)	(501,919)	(147,784)	(171,131)
Administrative and general expenses	(168,914)	(164,514)	(44,221)	(62,675)
Other operating expenses	(46,933)	(22,996)	(14,979)	(12,758)
	(698,412)	(689,429)	(206,984)	(246,564)
Profit from operations	354,688	268,716	156,032	55,179
Other income	91,879	44,699	23,703	18,809
	446,567	313,415	179,735	73,988
Finance cost	(209,494)	(110,597)	(65,095)	(40,485)
Share of profit of equity - accounted investee	(11,505)	52	(3,050)	1,036
Profit before taxation for the period	225,568	202,870	111,591	34,539
Taxation	(81,739)	(46,841)	(40,233)	(15,067)
Profit after taxation for the period	143,829	156,029	71,357	19,472
			30,000	
Attributable to:				
Equity holders of the parent	138,088	156,083	68,212	19,951
Non-controlling interest	5,741	(54)	3,145	(479)
Earnings per share - basic and diluted (Rupees)	6.75	7.63	3.33	0.98

Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

For the nine months ended and three months ended March 31, 2023

Rupees in thousand	Nine Months Ended		Three Months Ended	
	March 31, 2023	March 31, 2022	March 31, 2023	March 31, 2022
Profit after taxation for the period	143,829	156,029	71,357	19,472
Other comprehensive income				
Items that may be reclassified subsequently to statement of profit or loss	-	-	-	-
Items that will not be reclassified subsequently to statement of profit or loss	-	-	-	-
Fair value (loss) / gain on investment classified as Fair value through OCI - net of tax	(2,603)	20,692	714	(2,536)
Total comprehensive income for the period	141,226	176,721	72,071	16,936
Attributable to:				
Equity holders of the parent	135,485	176,775	68,260	17,415
Non-controlling interest	5,741	(54)	3,811	(479)
	141,226	176,721	72,071	16,936

Consolidated Condensed Interim Statement of Cash Flows (Un-audited)

For the nine months ended March 31, 2023

Rupees in thousand	Nine Months Ended	
	March 31, 2023	March 31, 2022
CASH FLOW FROM OPERATING ACTIVITIES		
Profit after taxation for the period	225,568	202,870
Adjustments for non cash and other items:		
Depreciation on property, plant and equipment	104,006	98,784
Amortization on computer software	23	141
Provision charged against slow moving stock - net	-	7,134
Provision for doubtful debts	38,708	14,655
Share of loss of associated company	11,505	(52)
Gain on disposal of property, plant and equipment	(1,997)	-
Provision for staff retirement and other long term benefits	29,930	17,390
Finance costs	209,494	110,597
	391,669	248,649
Profit before working capital changes	617,237	451,520
(Increase) / decrease in current assets:		
Stores and spare parts	(8,523)	(1,598)
Stock-in-trade	211,186	(398,000)
Trade debts - unsecured	71,046	(415,612)
Loans and advances	(46,150)	(12,027)
Trade deposits short-term prepayments	(9,155)	(386)
Others receivables	34,850	(28,075)
	253,254	(855,698)
(Decrease)/Increase in current liabilities:		
Trade and other payables	(204,190)	70,135
Cash generated from/(used in) operations	666,301	(334,043)
Taxes paid	(96,894)	(51,628)
Finance cost paid	(216,814)	(94,264)
Staff retirement and other long term benefits paid	(24,818)	(12,735)
Long term loans - net	(2,150)	5,584
Long term deposits - net	2,402	(2,253)
	(338,274)	(155,296)
Net cash generated from/(used in) operating activities	328,026	(489,339)
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure incurred	(20,894)	(103,289)
Proceeds from disposal of property, plant and equipment	2,613	-
Long term investments - net	(29,400)	-
Short term investments - net	(51,000)	-
Net cash used in investing activities	(98,681)	(103,289)
CASH FLOW FROM FINANCING ACTIVITIES		
Long term financing - net	(94,577)	4,152
Long term diminishing musharaka - net	484,000	-
Short term borrowings - net	(160,552)	(34,489)
Dividend paid	(75,564)	(82,564)
Net cash generated from / (used in) financing activities	153,307	(112,901)
Net increase / (decrease) in cash and cash equivalents	382,652	(705,530)
Cash and cash equivalents at beginning of the period	(894,095)	(740,647)
Cash and cash equivalents at end of the period	(511,442)	(1,446,177)

Chief Executive

Director

Chief Financial Officer

Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)

For the nine months ended March 31, 2023

	Reserves						Total equity attributable to owners of the Parent Company	Non controlling Interests	Total
	Issued, subscribed and paid-up capital	Revaluation surplus on property, plant and equipment	Share premium	Fair value reserve	General reserve	Accumulated profits			
Balance as at July 01, 2021 - (audited)	204,597	849,056	34,086	11,218	285,000	869,962	2,253,919	6,183	2,260,102
Profit after taxation for the period	-	-	-	-	-	156,083	156,083	(54)	156,029
Other comprehensive income for the period	-	-	-	-	-	-	-	-	-
- Fair value gain on Investment classified as Fair Value through OCI	-	-	-	20,692	-	-	20,692	-	20,692
Total comprehensive income for the period	-	-	-	20,692	-	156,083	176,775	(54)	176,721
Transfer of incremental depreciation from surplus on revaluation of fixed assets - net of tax	-	(13,524)	-	-	(923)	14,447	-	-	-
Transaction with owners of the Company	-	-	-	-	-	(81,839)	(81,839)	-	(81,839)
Final cash dividend for the year ended June 30, 2021	-	-	-	-	-	-	-	-	-
Balance as at March 31, 2022 - (un-audited)	204,597	835,532	34,086	31,910	284,077	958,653	2,348,855	6,129	2,354,984
Profit after taxation for the period	204,597	830,773	34,086	23,931	285,000	990,162	2,368,049	7,725	2,375,774
Other comprehensive income for the period	-	-	-	-	-	138,088	138,088	5,741	143,829
- Fair value gain on Investment classified as Fair Value through OCI	-	-	-	(2,603)	-	-	(2,603)	-	(2,603)
Total comprehensive income for the period	-	-	-	(2,603)	-	138,088	135,485	5,741	141,226
Transfer of incremental depreciation from surplus on revaluation of fixed assets - net of tax	-	(18,613)	-	-	-	18,613	-	-	-
Transaction with owners of the Company	-	-	-	-	-	(81,839)	(81,839)	-	(81,839)
Final cash dividend for the year ended June 30, 2022	-	-	-	-	-	-	-	-	-
Balance as at March 31, 2023 - (un-audited)	204,597	811,660	34,086	21,328	285,000	1,065,024	2,421,695	13,466	2,435,161

Chief Executive

Director

Chief Financial Officer



For Free Color Advisory

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Berger Paints Pakistan Limited 28 Km, Multan Road, Lahore, Pakistan.



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